

Class I Sales and Allocation

Market	Monthly Sales Comparison			Annual Sales Comparison		
	Feb '22	Feb '21	Change (%)	Feb '22	Feb '21	Change (%)
East	26,903,620	30,291,163	-11.18%	58,675,123	61,187,187	-4.11%
West	24,521,334	25,811,151	-5.00%	52,394,950	53,598,250	-2.25%
Southwest	3,481,452	3,764,491	-7.52%	7,509,876	7,724,365	-2.78%
TOTAL	54,906,407	59,866,806	-8.29%	118,579,949	122,509,802	-3.21%

Order	Base Assigned (000s pounds)	Class I Allocation (000s pounds)
Federal Order 1	16,768	12,544
Federal Order 5	38,161	29,715
Federal Order - Other	9,013	6,913
Virginia	364	270
TOTAL	64,305	49,442

Producer Information

Market	Producer Price (at 3.5% butterfat)				Baseholding Producers by State	
	Dec '21	Jan '22	Feb '22	Feb '21		
Class I - East	\$24.62	\$25.17	\$27.13	\$21.22	Maryland	24
Class I - West	\$24.42	\$24.97	\$26.93	\$21.02	Pennsylvania	95
Class I - Southwest	\$23.93	\$24.47	\$26.44	\$20.51	Virginia	293
Class II - All Markets	\$19.84	\$22.83	\$23.79	\$14.00		
Class II - Butterfat	\$2.2989	\$2.9637	\$3.0288	\$1.4446	Other States	7

Milk Production

	Feb '22	Feb '21	Change	Change (%)	TOTAL	419
VA Baseholders	78,268,522	76,452,364	1,816,158	2.38%		
VA Non-Baseholders	35,484,883	40,348,827	-4,863,944	-12.05%		
Out-of-State Baseholders	54,105,780	95,263,098	-41,157,318	-43.20%		
VA PRODUCTION TOTAL	113,753,405	116,801,191	-3,047,786	-2.61%		
BASE PRODUCTION TOTAL	132,374,302	171,715,462	-39,341,160	-22.91%		

Sales Information (all figures represent pounds sold)

Market	Whole	Red. Fat	Lowfat	Skim	Flavored		Buttermilk	Eggnog	Other ¹
					Whole	Lowfat			
East	9,695,953	9,138,770	3,026,546	1,507,336	256,910	1,536,888	325,401	4	1,415,812
West	9,447,873	8,101,016	2,153,007	1,287,848	373,256	2,094,404	288,227	2	775,701
Southwest	1,318,000	1,219,880	248,479	193,698	77,012	319,307	99,549	332	5,195
TOTAL	20,461,825	18,459,665	5,428,033	2,988,882	707,179	3,950,600	713,178	338	2,196,707

¹ Other category may include lactose-free, custards, or other specialty milk products designated as Class I.